

IFM Balanced Value FoF

31 December 2019

DOMICILE

South Africa

MANAGEMENT COMPANY

Itransact Fund Managers (RF)(Pty) Ltd
admin@itransactfm.co.za
Company Reg No : 1999/012170/07
VAT Registration Number : 4590 2171 23

CUSTODIAN/TRUSTEE

FirstRand Bank Ltd
DL-TrusteeServices-Custody@fnb.co.za

INVESTMENT MANAGER

Heiden Grimaud Asset Management (Pty) Ltd
investments@heidengrimaud.co.za
Company Reg No : 1989/003893/07
(FSP : 596)

ACTIVE FUND MANAGER

Chris Meyer M.Com, (CA)SA

INCEPTION DATE

14 December 2004

BASE CURRENCY

South African Rand

RISK/VOLATILITY INDICATOR

Medium Equity Exposure (40-60%)

SECTOR

South African – Multi Asset – Medium Equity

BENCHMARK

50% BEASSA ALBI Index; and
50% FTSE/JSE All Share Index

FUND SIZE

R 43,86 million (31 December 2019)

MINIMUM LUMP SUM/MONTHLY INVESTMENTS

R30 000 (applicable only to new investors)/ R500

UNIT PRICE

299,17 cents (31 December 2019)

RECENT DISTRIBUTIONS

30 September 2019 : 0 cents per unit
31 March 2019: 0 cents per unit
30 September 2018: 0 cents per unit
31 March 2018: 0 cents per unit

FEES (ALL CLASSES)

INITIAL & REDEMPTION FEES
0.0%

ANNUAL MANAGEMENT FEES

1,25% (Excl VAT)
1,4375% (Incl VAT @ 15%)

PERFORMANCE FEES

The fund charges no performance fees.

TOTAL EXPENSE RATIO (TER) & TRANSACTIONAL COST (TC)

As at 30 June 2019
2,97[TER]+0,39[TC]=3,36% (rolling 3 years)
2,26[TER]+0,14[TC]=2,40% (past 12 months)

INVESTMENT OBJECTIVE

The fund seeks to provide investors with a balance between capital growth, and income from dividends and interest received on investments. The portfolio aims to maintain an equity exposure between 40 and 60% at all times. From time to time surplus cash positions are held in anticipation of the identification of appropriate investment opportunities. The portfolio's investment style is one of *value investing* (an investment strategy based on buying shares which is trading at less than its' true worth) and is managed in accordance with a typical pension fund portfolio.

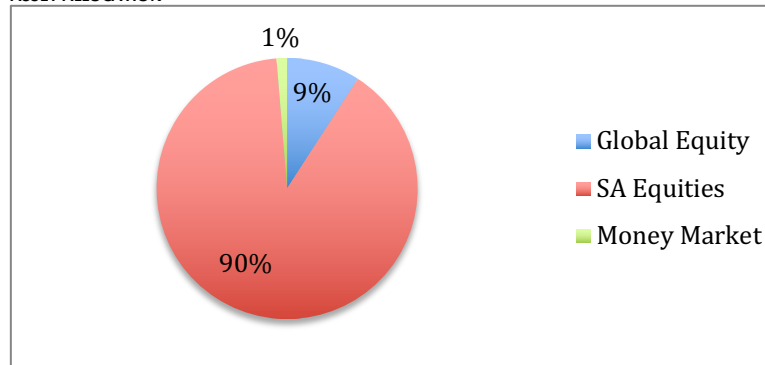
INVESTOR PROFILE

The fund is appropriate for all investors looking for a balanced fund providing returns in excess of inflation over the long term. It is appropriate for both investors saving for retirement, as well as investors that have already retired. Investments require longer-term investment periods to provide the expected returns. Short-term declines in the value of the portfolio could happen as a result of the fund's equity exposure, as well as its exposure to bonds that could be negatively affected by a rise in interest rates. Investors with a short-term requirement for the funds invested should not consider this portfolio as a suitable investment as the investment require longer-term investment periods to provide the expected returns.

MARKET AND PORTFOLIO OVERVIEW

- The IFM Balanced Value FoF was the best performing fund in its category in South Africa for the year to 31 December 2019
- The portfolio continues to be heavily invested in equities. The manager has effectively avoided bond investments for the past 36 months.
- The portfolio continues to maintain an over-exposure to Rand hedge investments. The fund manager continues to hold the believe that the Rand is due for negative returns relative to other currencies over the medium- to long-term.
- During the 4th quarter the manager made no significant changes to the portfolio.

ASSET ALLOCATION



INVESTMENT PORTFOLIO

Investment	% OF FUND
IFM Technical Fund	65,29%
SATRIX Top 40 Index Fund	15,30%
SATRIX MSCI World Equity Index Feeder Fund	9,12%
SATRIX Equally Weighted Top 40 Index Fund	8,86%
Total	98,57%
Other Investments	1,46%
Total Securities	100,03%
Cash and Cash Equivalents	-0,03%
Total	100,00%

Worst calendar year performance since inception: 2008 : Fund returned -11,85% for that year.

INVESTMENT RETURNS (Periods greater than one year are annualised and the fund's investment returns are shown after taking into consideration all costs and fees paid)(Source: AOS, JSE & Internal calculation)

	YTD	LAST 1 MONTH	LAST 3 MONTHS	LAST 6 MONTHS	LAST 12 MONTHS	LAST 3 YEARS	LAST 5 YEARS	LAST 10 YEARS
IFM Balanced Value FoF	16.76%	0.78%	4.99%	6.40%	16.76%	1.69%	0.86%	6.82%
Benchmark	-11.82%	0.15%	0.16%	-1,48%	-11,82%	-1,41%	0,38%	4.17%



IFM Balanced Value FoF

31 December 2019

<p>Itransact Fund Managers (RF)(Pty)Ltd (Management company and administration) (Approved CISC management company)</p> <p>AOS House 15 Philips Street Ferndale 2194 Randburg</p> <p>PO Box 4769 Randburg 2125</p> <p>Tel : 0861 116 075 Fax : 011 561 6812 Email : admin@itranactfm.co.za</p> <p>Forms available from Itransact Fund Managers [admin@itranactfm.co.za] (New clients, additional investments, switches and redemptions)</p>	 <p>HeidenGrimaud Asset Management</p> <p>Heiden Grimaud Asset Managers (Pty) Ltd (Manager of the portfolio) (Authorised Financial Services Provider - FSP Number : 596)</p> <p>Jansen House 9 King Street Irene 0157</p> <p>Tel: 0861 378 378 International Tel : +27 (12) 667 1065 Fax : 012 667 1318 Email : investments@heidengrimaud.co.za</p>
<p>First Rand Bank Ltd acting as RMB Custody and Trustee Services (Trustees and custodians of the Fund) Mezzanine Floor, 3 First Place, Bank City Corner Jeppe & Simmonds Street, Johannesburg, 2001</p> <p>Tel: 011 282 8000 Email : DL-TrusteeServices-Custody@fnb.co.za</p>	<p>Financial Sector Conduct Authority (FSCA) CIS Department Riverwalk Office Park Ashleigh Gardens Ext 6 Pretoria 0181</p> <p>Tel: 012 428 8000</p>
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These expenses include the annual management fees, VAT, audit fees, bank charges and costs incurred in any underlying funds. A higher TER ratio does not necessarily imply a poor return, nor does a low TER ratio imply a good return. The current TER ratio cannot be regarded as an indication of future TER ratios. Performance return information and prices are always stated net of the expenses, fees and charges included in the TER ratio.</p> <p>FAIS CONFLICT OF INTEREST DISCLOSURE Please note that your financial advisor may be a related party to IFM. It is your financial advisor's responsibility to disclose all fees he/she receives from any related party. The portfolio's TER includes all fees paid by the portfolio to IFM, the trustees, the auditors, banks, the co-naming partner, underlying portfolios, and any other investment consultants/managers as well as distribution fees and LISP rebates, if applicable. The portfolio's performance numbers are calculated net of the TER expenses. The investment manager earns a portion of the service charge and performance fees where applicable.</p> <p>FOREIGN INVESTMENT RISK The portfolio may include underlying foreign investments (either direct or indirect). Fluctuations or movements in exchange rates may cause the value of underlying foreign investments to go up and down. The underlying foreign investments may be adversely affected by macroeconomic risk, political instability as well as exchange controls, changes in taxation, foreign investment policies, restrictions on repatriation of investments, potential limitations on the availability of market information and other restriction and controls that may be imposed by the relevant authorities in the relevant countries. 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