

# IFM Technical Fund

31 December 2017

## DOMICILE

South Africa

## MANAGEMENT COMPANY

Itransact Fund Managers (RF)(Pty) Ltd  
admin@itransactfm.co.za  
Company Reg No : 1999/012170/07  
VAT Registration Number :  
4590 2171 23

## CUSTODIAN/TRUSTEE

Société Général  
sgtrustee@sgss.socgen.co.za

## INVESTMENT MANAGER

Heiden Grimaud Asset Management  
(Pty) Ltd  
investments@heidengrimaud.co.za  
Company Reg No : 1989/003893/07  
(FSP : 596)

## ACTIVE FUND MANAGER

Chris Meyer M.Com, (CA)SA  
Since Nov 2011

## INCEPTION DATE

14 December 2004

## BASE CURRENCY

South African Rand

## RISK/VOLATILITY INDICATOR

High Equity Exposure (90%+)

## SECTOR

South African – General Equity

## BENCHMARK

JSE All Share Index

## FUND SIZE

R61,72 million (31 December 2017)

## MINIMUM LUMP SUM/MONTHLY INVESTMENTS

R30 000 (applicable only to new investors)/ R500

## UNIT PRICE

380,58 cents (31 December 2017)

## RECENT DISTRIBUTIONS

### 31 March 2016:

6,2915 cents per unit

### 30 September 2016:

2,40 cents per unit

### 31 March 2017:

1,35 cents per unit

### 30 September 2017:

1,109787 cents per unit

## FEES (ALL CLASSES)

### INITIAL & REDEMPTION FEES

0,0%

### ANNUAL MANAGEMENT FEES

1,25% (Excl. VAT)

1,425% (Incl. VAT)

### PERFORMANCE FEES

The fund charges no performance fees.

## TOTAL EXPENSE RATIO (TER)

1,67% (September 2017)

## INVESTMENT OBJECTIVE

The IFM Technical Fund seeks to provide investors with capital growth in the first instance and also some income from dividends received on investments. The portfolio aims to be fully invested in the equity markets at all times. From time-to-time cash positions are held in anticipation of the identification of appropriate investment opportunities. The manager uses technical analysis as a primary basis for equity selection. The portfolio's investment style is *Value Investing*.

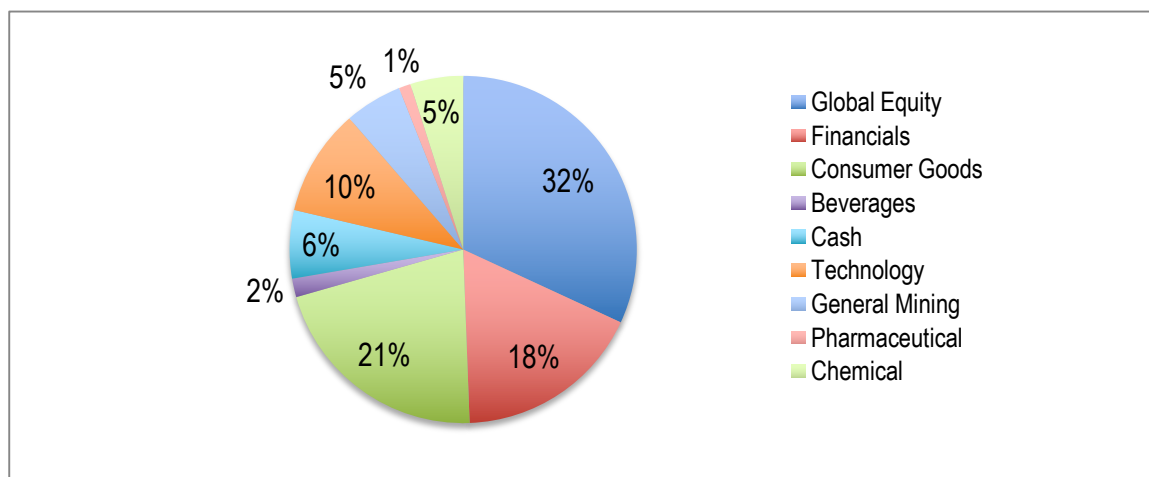
## INVESTOR PROFILE

The fund is appropriate for all investors in a position to withstand short-term negative returns. Equity investments require longer-term investment periods to provide the expected returns. Short-term declines in the value of the portfolio could be larger than some investors are comfortable with. Investors with a short-term requirement for the funds invested should not consider the portfolio as a suitable investment.

## MARKET AND PORTFOLIO OVERVIEW

- Steinhoff International Holdings needs a special mention. We have had exposure to this share in the recent past with mixed results. Our exposure was as high as 9,09% of the portfolio at the end of June 2017. However, the manager started to reduce this exposure resulting in exposures of 6,37% by end July 2017, 4,32% by end September 2017, 1,15% by end November 2017 and finally an exposure of 0,97% the day the negative news broke into the market. By 19 December 2017 we had closed out all exposure to this share. Our final loss came in at 1,93% of the portfolio. As part of our strategy to limit the effect we have invested into Steinhoff Retail Africa on 6 and 7 December 2017 following the sharp reduction in this company's share price. We again sold half of this exposure 13 days later at a profit of 0,57% of the portfolio (earning a return of 5,5% over the 13 days). In summary, we can say that diversification is the reason why the effect on our portfolio was minimal but also that active market monitoring by our fund manager is crucial to reacting speedily and without emotion.
- The Manager has invested 20% of the capital in the Heiden Grimaud Global Fund during July 2016. This investment has now increased to 30,31% of the portfolio as a result of market movement and the excellent performance of the Heiden Grimaud Global Fund. The Heiden Grimaud Global Fund is a Euro denominated fund in the Heiden Grimaud Group. It allows investors to also enjoy additional diversification into shares of companies not available on the local stock exchange.

## ASSET ALLOCATION



## INVESTMENT PORTFOLIO SECURITY

	% OF FUND
Heiden Grimaud Global Fund	30,31%
Naspers	9,97%
Compagnie Financiere Richemont	9,45%
Indequity Group	8,94%
Reinet Investments	8,43%
<b>Total</b>	<b>67,10%</b>
Other Securities (13 Other Securities)	26,56%
<b>Total Securities</b>	<b>93,66%</b>
Cash and Cash Equivalents	6,34%
<b>Total</b>	<b>100,00%</b>

Worst calendar year performance since inception: 2008 – Fund returned -23,03% for that year.

INVESTMENT RETURNS (Periods greater than one year are annualised and the fund's investment returns are shown after taking into consideration all costs and fees paid)(Source of below data: Morningstar)

	THIS MONTH	YTD	LAST 3 MONTHS	LAST 6 MONTHS	LAST 12 MONTHS	LAST 3 YEARS	LAST 5 YEARS	LAST 10 YEARS
IFM Technical Fund	-7,95%	0,22%	-5,61%	0,58%	-0,02%	-0,10%	7,46%	6,44%
Benchmark	-0,43%	0,22%	6,20%	16,04%	20,25%	9,55%	11,41%	10,62%

Tel : 0861 116 075

Fax : 011 561 6812

Email : [admin@itransactfm.co.za](mailto:admin@itransactfm.co.za)

Fund Manager Tel : 0861 378 378

Fund Manager Email : [investments@heidengrimaud.co.za](mailto:investments@heidengrimaud.co.za)



**ifm**  
itransact fund managers

# IFM Technical Fund

31 December 2017

<p>Itransact Fund Managers (RF)(Pty)Ltd (Management company and administration) (Approved CISC management company)</p> <p>AOS House 15 Philips Street Ferndale 2194 Randburg</p> <p>PO Box 4769 Randburg 2125</p> <p>Tel : 0861 116 075 Fax : 011 561 6812</p> <p>Email : <a href="mailto:admin@itransactfm.co.za">admin@itransactfm.co.za</a></p> <p>Forms available from Itransact Fund Managers [<a href="mailto:admin@itransactfm.co.za">admin@itransactfm.co.za</a>] (New clients, additional investments, switches and redemptions)</p>	<p> <b>HeidenGrimaud</b> Asset Management</p> <p>Heiden Grimaud Asset Managers (Pty) Ltd (Manager of the portfolio) (Authorised Financial Services Provider - FSP Number : 594)</p> <p>Jansen House 9 King Street Irene 0157</p> <p>Tel: 0861 378 378      Int Tel : +27 (12) 667 1065 Fax : 012 667 1318</p> <p>Email : <a href="mailto:investments@heidengrimaud.co.za">investments@heidengrimaud.co.za</a></p>
<p>Société Générale - Johannesburg Branch (Trustees and custodians of the Fund)</p> <p>160 Jan Smuts Avenue Rosebank 2196</p> <p>P.O.Box 6872 Johannesburg 2000</p> <p>Tel: 011 448 8800 Email : <a href="mailto:sgtrustee@sgss.socgen.co.za">sgtrustee@sgss.socgen.co.za</a></p>	<p>Financial Services Board CIS Department Financial Services Board Riverwalk Office Park Ashleigh Gardens Ext 6 Pretoria 0181</p> <p>Tel: 012 428 8000</p>
<p><b>DISCLAIMER</b> IFM Fund Managers (RF)(Pty)Ltd (IFM) is an approved CISC Management Company. Portfolios are managed by Heiden Grimaud Asset Management (Pty) Ltd (HGAM), an authorized Financial Services Provider (FSP Reg No.596). The custodian/trustee of the unit trusts is Société Général, contactable on Tel: 011 448 8800, Email : <a href="mailto:sgtrustee@sgss.socgen.co.za">sgtrustee@sgss.socgen.co.za</a> Collective Investment Schemes in Securities (Unit Trusts) are generally medium- to long-term investments. The value of the participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. Performance is calculated for the portfolio. Individual investor performance may differ as a result of the actual investment date, the date of re-investment and withholding taxes. Performance may be affected by changes in the market or economic conditions and legal, regulatory and tax requirements. IFM does not provide any guarantee either with respect to the capital or the performance return of the investment. Unit trusts are trading at ruling prices and can engage in borrowing. IFM does not engage in script lending. Commission and incentives may be paid and if so, this cost is not borne by the investor. A schedule of fees and charges is available on request. Distributions may be subject to mandatory withholding taxes. A fund of funds invests only in other Collective Investment Schemes, which may levy their own charges, which could result in a higher fee structure for these portfolios. IFM is authorized to close the portfolio to new investors in order to manage the portfolio more efficiently in accordance with its mandate. This document is not an advertisement, but is provided exclusively for information purposes and should not be regarded as an offer or solicitation to purchase, sell or otherwise deal with any particular investment. A general investor report, prepared quarterly, is available on <a href="http://www.heidengrimaud.co.za">www.heidengrimaud.co.za</a>. Forecasts and commentaries are provided for information purposes only and are not guaranteed to occur. While we have taken and will continue to take care that the information contained herein is true and correct, we request that you report any errors to IFM at <a href="mailto:admin@itransactfm.co.za">admin@itransactfm.co.za</a>. The document is protected by copyright and may not be altered without prior written consent.</p> <p><b>UNIT PRICE</b> Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the portfolio including any income accruals and less any permissible deductions from the portfolio. Forward pricing is used. Prices are determined at 15h00 each business day (9h00 the following business day for Fund of Funds) and are published daily in national newspapers. The cut-off time for instructions is 14h00 each business day.</p> <p><b>TOTAL EXPENSE RATION (TER)</b> A TOTAL EXPENSE RATIO (TER) is a measure of a portfolio's annual expenses, fees and charges, expressed as a percentage of the average daily value of the portfolio. These expenses include the annual management fees, VAT, audit fees, bank charges and costs incurred in any underlying funds. A higher TER ratio does not necessarily imply a poor return, nor does a low TER ratio imply a good return. The current TER ratio cannot be regarded as an indication of future TER ratios. Performance return information and prices are always stated net of the expenses, fees and charges included in the TER ratio.</p> <p><b>FOREIGN INVESTMENT RISK</b> The portfolio may include underlying foreign investments (either direct or indirect). Fluctuations or movements in exchange rates may cause the value of underlying foreign investments to go up and down. The underlying foreign investments may be adversely affected by political instability as well as exchange controls, changes in taxation, foreign investment policies, restrictions on repatriation of investments and other restriction and controls that may be imposed by the relevant authorities in the relevant countries. This is a Minimum Disclosure Document (MDD) as required by Circular BN92 issued by the Financial Services Board that became effective on 1 April 2015.</p>	

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