

# 30 September 2017

#### DOMICILE South Africa

#### MANAGEMENT COMPANY

Itransact Fund Managers (RF)(Pty) Ltd admin@itransactfm.co.za Company Reg No : 1999/012170/07 VAT Registration Number : 4590 2171 23

# CUSTODIAN/TRUSTEE

Société Général sgtrustee@sgss.socgen.co.za

# INVESTMENT MANAGER

Heiden Grimaud Asset Management (Pty) Ltd investments@heidengrimaud.co.za Company Reg No: 1989/003893/07 (FSP: 596)

# ACTIVE FUND MANAGER

Chris Meyer M.Com, (CA)SA Since Nov 2011

INCEPTION DATE 14 December 2004

BASE CURRENCY

South African Rand

RISK/VOLATILITY INDICATOR High Equity Exposure (90% +)

<mark>SECTOR</mark> South African – General Equity

BENCHMARK JSE All Share Index

FUND SIZE R65,87 million (30 September 2017)

MINIMUM LUMP SUM/MONTHLY INVESTMENTS R30 000 (applicable only to new

investors)/ R500

UNIT PRICE 398,48 cents (30 September 2017)

#### **RECENT DISTRIBUTIONS**

**31 March 2016:** 6.2915 cents per unit **30 September 2016:** 2.40 cents per unit **31 March 2017:** 1.35 cents per unit **30 September 2017:** 1.109787 cents per unit

# FEES (ALL CLASSES)

INITIAL & REDEMPTION FEES 0.0% ANNUAL MANAGEMENT FEES 1.25% (Excl VAT) 1.425% (Incl VAT) PERFORMANCE FEES The fund charges no performance

fees.

TOTAL EXPENSE RATIO (TER) 1.48% (June 2017)

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INV	'ESTM	ENT	OBJE	CTIVE

The IFM Technical Fund seeks to provide investors with capital growth in the first instance and also some income from dividends received on investments. The portfolio aims to be fully invested in the equity markets at all times. From time- to- time cash positions are held in anticipation of the identification of appropriate investment opportunities. The manager uses technical analysis as a primary basis for equity selection. The portfolio's investment style is *Value Investing*.

#### INVESTOR PROFILE

The fund is appropriate for all investors in a position to withstand short-term negative returns. Equity investments require longer-term investment periods to provide the expected returns. Short-term declines in the value of the portfolio could be larger than some investors are comfortable with. Investors with a short-term requirement for the funds invested should not consider the portfolio as a suitable investment.

#### MARKET AND PORTFOLIO OVERVIEW

Other Securities (13 Other Securities)

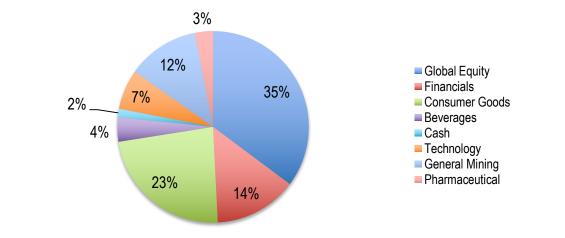
**Total Securities** 

Total

Cash and Cash Equivalents

- The portfolio aims to stay fully invested in equities with an over-exposure to Rand hedge equities. This has been the fund manager's strategy for the
  past 24+ months. South Africa continues to see capital outflows. This might only be sentiment driven but could also be the result of international fund
  managers re-adjusting their allocations to South African markets.
- The Manager aims to identify equities with strong annuity type income streams. The fund manager has also increased the number of shares in the portfolio to further improve diversification of the portfolio. The fund is now again fully invested in equities.
- The Manager has invested 20% of the capital in the Heiden Grimaud Global Fund during July 2016. This investment has now increased to 30,10% of
  the portfolio as a result of market movement and the excellent performance of the Heiden Grimaud Global Fund. The Heiden Grimaud Global Fund is
  a Euro denominated fund in the Heiden Grimaud Group. It allows investors to also enjoy additional diversification into shares of companies not
  available on the local stock exchange.

ASSET ALLOCATION



INVESTMENT PORTFOLIO SECURITY	% OF FUND		
Heiden Grimaud Global Fund	30,10%		
Compagnie Financiere Richemont	9,71%		
British American Tobacco	9,21%		
Indequity Group	8,90%		
Naspers	6,74%		
Total	64,66%		

Worst calendar year performance since inception: 2008 – Fund returned -23,03% for that year.

INVESTMENT RETURNS (Periods greater than one year are annualised and the fund's investment returns are shown after taking into consideration all costs and fees paid)(Source of below data: Morningstar)

33,92%

98,58%

1,42%

THIS	YTD	LAST 3	LAST 6	LAST 12	LAST 3	LAST 5	LAST 10
MONTH		MONTHS	MONTHS	MONTHS	YEARS	YEARS	YEARS
1,89%	3,72%	4,59%	4,14%	-0,22%	2,98%	10,49%	7,02%
-0,88%	12,58%	8,90%	8,48%	10,22%	7,17%	12,53%	9,55%
	<b>MONTH</b> 1,89%	MONTH           1,89%         3,72%	MONTH         MONTHS           1,89%         3,72%         4,59%	MONTH         MONTHS         MONTHS           1,89%         3,72%         4,59%         4,14%	MONTH         MONTHS         MONTHS         MONTHS           1,89%         3,72%         4,59%         4,14%         -0,22%	MONTH         MONTHS         MONTHS         MONTHS         YEARS           1,89%         3,72%         4,59%         4,14%         -0,22%         2,98%	MONTH         MONTHS         MONTHS         MONTHS         YEARS         YEARS           1,89%         3,72%         4,59%         4,14%         -0,22%         2,98%         10,49%

Tel : 0861 116 075	Fax : 011 561 6812		Email : <u>admin@itransactfm.co.za</u>
Fund Manager Tel : 0861 378 378		Fund Manager E	mail : <u>investments@heidengrimaud.co.za</u>



# IFM Technical Fund

30 September 2017

Itransact Fund Managers (RI	F)(Pty)Ltd			
(Management company and administration)		(X) HeidenGrimaud		
(Approved CISCA management company)		( <u> </u>		
		Asset Management		
AOS House	PO Box 4769			
15 Philips Street	Randburg	Heiden Grimaud Asset Managers (Pty) Ltd		
Ferndale	2125	(Manager of the portfolio)		
2194		(Authorised Financial Services Provider - FSP Number : 594)		
Randburg				
Tel : 0861 116 075		Jansen House		
Fax : 011 561 6812		9 King Street		
		Irene		
Email : admin@itransactfm.co.za		0157		
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Forms available from Itransact Fund Managers [admin@itransactfm.co.za] (New clients, additional investments, switches and redemptions)		Fax : 012 667 1318		
		Email : investments@heidengrimaud.co.za		
Société Générale - Johannes	sburg Branch	Financial Services Board		
(Trustees and custodians of the Fund)		CIS Department		
		Financial Services Board		
160 Jan Smuts Avenue	P.O.Box 6872	Riverwalk Office Park		
Rosebank	Johannesburg	Ashleigh Gardens Ext 6		
2196	2000	Pretoria		
Tel: 011 448 8800		0181		
Email : sgtrustee@sgss.socgen.co.za		Tel: 012 428 8000		

# DISCLAIMER

IFM Fund Managers (RF)(Pty)Ltd (IFM) is an approved CISCA Management Company. Portfolios are managed by Heiden Grimaud Asset Management (Pty) Ltd (HGAM), an authorized Financial Services Provider (FSP Reg No.596). The custodian/trustee of the unit trusts is Société Général, contactable on Tel: 011 448 8800, Email : sgtrustee@sgss.socgen.co.za

Collective Investment Schemes in Securities (Unit Trusts) are generally medium- to long-term investments. The value of the participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. Performance is calculated for the portfolio. Individual investor performance may differ as a result of the actual investment date, the date of re-investment and withholding taxes. Performance may be affected by changes in the market or economic conditions and legal, regulatory and tax requirements. IFM does not provide any guarantee either with respect to the capital or the performance return of the investment. Unit trusts are trading at ruling prices and can engage in borrowing. IFM does not engage in script lending. Commission and incentives may be paid and if so, this cost is not borne by the investor. A schedule of fees and charges is available on request. Distributions may be subject to mandatory withholding taxes. A fund of funds invests only in other Collective Investment Schemes, which may levy their own charges, which could result in a higher fee structure for these portfolios.

IFM is authorized to close the portfolio to new investors in order to manage the portfolio more efficiently in accordance with its mandate. This document is not an advertisement, but is provided exclusively for information purposes and should not be regarded as an offer or solicitation to purchase, sell or otherwise deal with any particular investment. A general investor report, prepared quarterly, is available on www.heidengrimaud.co.za. Forecasts and commentaries are provided for information purposes only and are not guaranteed to occur. While we have taken and will continue to take care that the information contained herein is true and correct, we request that you report any errors to IFM at admin@itransactfm.co.za. The document is protected by copyright and may not be altered without prior written consent.

#### UNIT PRICE

Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the portfolio including any income accruals and less any permissible deductions from the portfolio. Forward pricing is used. Prices are determined at 15h00 each business day (9h00 the following business day for Fund of Funds) and are published daily in national newspapers. The cut-off time for instructions is 14h00 each business day.

# TOTAL EXPENSE RATION (TER)

A TOTAL EXPENSE RATIO (TER) is a measure of a portfolio's annual expenses, fees and charges, expressed as a percentage of the average daily value of the portfolio. These expenses include the annual management fees, VAT, audit fees, bank charges and costs incurred in any underlying funds. A higher TER ratio does not necessarily imply a poor return, nor does a low TER ratio imply a good return. The current TER ratio cannot be regarded as an indication of future TER ratios. Performance return information and prices are always stated net of the expenses, fees and charges included in the TER ratio.

# FOREIGN INVESTMENT RISK

The portfolio may include underlying foreign investments (either direct or indirect). Fluctuations or movements in exchange rates may cause the value of underlying foreign investments to go up and down. The underlying foreign investments may be adversely affected by political instability as well as exchange controls, changes in taxation, foreign investment policies, restrictions on repatriation of investments and other restriction and controls that may be imposed by the relevant authorities in the relevant countries. This is a Minimum Disclosure Document (MDD) as required by Circular BN92 issued by the Financial Services Board that became effective on 1 April 2015.

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